



Fitness Association of the Patent and Trademark Office  
PTO Fitness Center

Date: 2022-July-05

To: Board of Directors; Members  
Fitness Association Patent & Trademark Office

From: Lori K. Mattison, Secretary  
Fitness Association Patent & Trademark Office

Subject: 2022-July-05 Regular Meeting Minutes

---

A regular meeting of the Fitness Association Patent & Trademark Office (FAPTO) Board of Directors was held on Tuesday, July 05, 2022 via MS Teams. Heather Schubert, Georgia Epps, Kevin Bechtel, Lori K Mattison, Liesel Baumann, Justin Lewis and Jay Patel were present. Steven Steiner was an excused absence. Sharlamar Tiliaferro-Savannah, and Reginal Reyes were absent.

A quorum being present, the meeting was called to order at 11:35.

**ProFIT Report**– Richard Mandley, ProFIT President;

Rich reported June was a good month with a decreased net loss. Cancellations have flattened, membership is starting to trend up, and attendance is up. Telework continues to be the main reason for cancellations.

DSL for the gym. Continues to be nebulous and not straightforward. Randy does not appear to be approachable or reachable.

**Membership committee**-Kevin Bechtel. 7/14 is the next committee meeting. Previous meeting issues discussed: 1) billing cycles and HR billing designations; 2) Kevin looking for mechanisms to capture membership data to best define tiers; 3) Future considerations-expenses, timelines, then rolling out dues proposal to overall board. Heather thought new price structures would best be shared at annual meeting in September/October.

As prices change-we need to communicate via email and gym signs. Physical mailings may run us from \$1,500-2,000. Many addresses of members may be obsolete. We are a “not-for-profit” organization.

**Agenda Items:**

Motion by Heather Schubert motion to approve June 22, 2022 minutes was  
seconded by Georgia Epps:

Approve – 7 Veto – 0 Abstain –0



Fitness Association of the Patent and Trademark Office  
PTO Fitness Center

**Other:**

The meeting was adjourned at 12:21pm.