A regular meeting of the Fitness Association Patent & Trademark Office (FAPTO) Board of Directors was held on Wednesday, August 15, 2018 in Knox 6D44. Kevin Bechtel, Kalyan Deshpande (via teleconference), Georgia Epps, Charles Jiang, and Jeffrey Smith were present. Aaron Footman and Sonya Penn had an excused absence. Gerald Ewoldt and Kristin Fuller had an unexcused absence.

A quorum being present, the meeting was called to order at 10:00.

**Agenda Items:**

Motion by Jeffrey Smith was adopted as follows:

“Reduce number of group exercise classes by ten”.

Approve – 5  Veto – 0  Abstain – 0

Motion by Jeffrey Smith was adopted as follows:

“Approve reduction of floor-coverage hours to prime time hours only (Monday through Friday, 5:45am – 9am, 11am – 1:30pm, and 4:30pm – 8:30pm, and no reduction on Saturday). Safety would remain a priority and the exercise floor would be covered and supervised by existing Personal Trainers and Manager on duty system”.

Approve – 4  Veto – 1  Abstain – 0

Motion by Jeffrey Smith was adopted as follows:

“Approve 2018-July (& June) Treasurer’s Report for audit”.

Approve – 5  Veto – 0  Abstain – 0
ProFIT Report – Richard Mandley, ProFIT President; Bill Hall, General Manager:

- Discussion of responsibilities of marketing position.
  - Create content for site
  - Should have clear metrics for performance in terms of membership numbers
- Discussion of contract renewal
  - Consideration of clause for contract renegotiation if membership level falls
  - Request Energy club payments be based on number of members using rather than block of fifty.
- Discussion of class reduction
  - Members have option to self-pay for classes
  - Incorporate reduction with next scheduled quarterly group exercise re-arrangement.
- Discussion of HydroMassage numbers.

The meeting was adjourned at 12:07.